INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION

31 MARCH 2017 (UNAUDITED)



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REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION TO BOARD OF DIRECTORS OF AWJ HOLDING COMPANY K.S.C.P. (FORMERLY "MASHAER HOLDING COMPANY K.S.C.P.")

#### Introduction

We have reviewed the accompanying interim condensed consolidated statement of financial position of AWJ Holding Company K.S.C.P. (Formerly "Mashaer Holding Company K.S.C.P.") ("the Parent Company") and its Subsidiaries (collectively "the Group") as at 31 March 2017, and the related interim condensed consolidated statement of income, interim condensed consolidated statement of cash flows and interim condensed consolidated statement of changes in equity for the three months period then ended. The management of the Parent Company is responsible for the preparation and presentation of this interim condensed consolidated financial information in accordance with International Accounting Standard (IAS) 34: 'Interim Financial Reporting' (IAS 34). Our responsibility is to express a conclusion on this interim condensed consolidated financial information based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity'. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial information is not prepared, in all material respects, in accordance with IAS 34.

#### **Emphasis of Matter**

We draw attention to Note 7 to the interim condensed consolidated financial information, which states that Hajar Tower Real Estate Company K.S.C. (Closed) ('Hajar Tower'), an associate of the Group, has received a tax demand notice amounting to SAR 279 million (equivalent to KD 23 million) from the General Authority of Zakat and Tax ('GAZT), Kingdom of Saudi Arabia ("tax claim"). In response to the tax claim, the management of Hajar Tower has filed an objection letter with GAZT to contest the tax claim. Based on the advice from the tax consultant of Hajar Tower, the management believes that the liability in respect to taxation amounting to SAR 19 million (equivalent to KD1.55 million) is adequate at the reporting date. Notwithstanding the above facts, there is a material uncertainty as to the outcome of the tax claim.

Our conclusion is not qualified in respect to the above matter.



REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION TO BOARD OF DIRECTORS OF AWJ HOLDING COMPANY K.S.C.P. (FORMERLY "MASHAER HOLDING COMPANY K.S.C.P.") (CONTINUED)

#### Report on Other Legal and Regulatory Requirements

Furthermore, based on our review, the interim condensed consolidated financial information is in agreement with the books of accounts of the Parent Company. We further report that, to the best of our knowledge and belief, we have not become aware of any material violations of the Companies Law No. 1 of 2016 and its executive regulations, or of the Parent Company's Memorandum of Incorporation and Articles of Association, during the three months period ended 31 March 2017 that might have had a material effect on the business of the Parent Company or on its financial position.

BADER ALABDULJADER LICENCE NO. 207-A

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AL AIBAN, AL OSAIMI & PARTNERS

14 May 2017 Kuwait

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF INCOME (UNAUDITED)

For the period ended 31 March 2017

	_	Three mont	
	3.7	2017	2016
Income	Notes	KD	KD
Hajj and Umrah services revenue			348,995
Hajj and Umrah services expense		1.21	(306,667)
Net Hajj and Umrah services income			
		-	42,328
Net real estate income Investment income	3	268,318	343,153
Share of results of associates		7,969	17,813
Foreign exchange gain (loss)		485,218	97,250
Other income	4	1,497	(16,154)
Salvi Moonly	4	81,164	657
Total income		844,166	485,047
Expenses			
Staff costs		166,070	229,346
Administration expenses		98,021	90,786
Finance costs		120,977	144,173
Depreciation		2,982	4,338
Total expenses		388,050	468,643
Profit for the naried before contained as IV			
Profit for the period before contribution to Kuwait Foundation for the Advancement of Sciences (KFAS), provision for National Labour			
Support Tax (NLST) and Zakat		456 116	16.404
Support Ina (IIISI) and Zakat		456,116	16,404
KFAS		(6 E02)	
NLST		(6,593)	(2,886)
		(12,050)	-
Zakat		(7,338)	(3,241)
Profit for the period		430,135	10,277
Attributable to:			=======================================
Shareholders of the Parent Company		422 752	6.264
Non-controlling interests		422,753 7,382	6,264
		7,362	4,013
		430,135	10,277
Dest. v. J. 10. 4		<del></del>	
Basic and diluted earnings per share attributable to shareholders of the	_		
Parent Company	5	2.36 fils	0.03 fils
			<b>===</b>

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

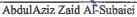
For the period ended 31 March 2017

	Three months ended 31 March	
	2017 KD	2016 KD
Profit for the period	430,135	10,277
Other comprehensive income:  Other comprehensive income (loss) to be reclassified to interim condensed consolidated statement of income in subsequent periods:		
Foreign currency translation adjustments	18,470	(1,394)
Other comprehensive income (loss) for the period	18,470	(1,394)
Total comprehensive income for the period	448,605	8,883
Attributable to:	=======================================	<u> </u>
Shareholders of the Parent Company	441,223	4,870
Non-controlling interests	7,382	4,013
	448,605	8,883

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

As at 31 March 2017

	Notes	31 March 2017 KD	(Audited) 31 December 2016 KD	31 March 2016 KD
Assets				
Non-current assets Furniture and equipment		27 752	29 726	52 200
Investment properties	6	27,752 23,185,985	28,726 23,411,313	52,390 25,796,773
Investment in associates	7	14,393,278	13,908,060	17,171,050
Available for sale investments		1,815,906	1,815,906	1,815,906
Accounts receivable and other assets	8	753,307	983,124	-
		40,176,228	40,147,129	44,836,119
Current assets	10	100.400	407.040	
Amounts due from related parties Accounts receivable and other assets	12 8	420,432	405,963	820,436
Investment deposits	0	2,937,650 414,506	4,991,341 400,000	5,753,486
Cash and bank balances		2,914,549	1,178,852	240,000 2,729,109
		6,687,137	6,976,156	9,543,031
TOTAL ASSETS		46,863,365	47,123,285	54,379,150
Equity and liabilities				=====
Equity				
Share capital		17,942,989	17,942,989	17,942,989
Share premium		20,154,456	20,154,456	20,154,456
Statutory reserve		443,293	443,293	252,230
Foreign currency translation reserve		(6,546,326)	(6,564,796)	(129,735)
Treasury shares	9	(13,008)	(13,008)	(13,008)
Treasury shares reserve		2,761	2,761	2,761
Retained earnings		2,583,413	2,160,660	2,127,661
Equity attributable to shareholders of the Parent Company Non-controlling interests		34,567,578 415,933	34,126,355 408,214	40,337,354 465,524
Total equity		34,983,511	34,534,569	40,802,878
Liabilities				
Non-current liabilities Employees' end of service benefits		157,316	172,032	126,480
Tawarruq and murabaha facilities	11	6,715,044	6,762,364	7,194,955
				-
		6,872,360	6,934,396	7,321,435
Current liabilities			0.446.455	
Accounts payable and other liabilities	10	2,792,995	3,446,455	2,715,866
Amounts due to related parties Tawarruq and murabaha facilities	12	331,691	331,762	654,984
rawarruq and murabana facilities	11	1,882,808	1,876,103	2,883,987
		5,007,494	5,654,320	6,254,837
Total liabilities		11,879,854	12,588,716	13,576,272
TOTAL EQUITY AND LIABILITIES		46,863,365	47,123,285	54,379,150
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AWJ Holding Company K.S.C.P. (Formerly "Mashaer Holding Company K.S.C.P.") and its Subsidiaries INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) For the period ended 31 March 2017

			Equity att	Equity attributable to the shareholders of the Parent Company	shareholders	of the Paren	t Company			
	Share capital KD	Share premium KD	Statutory reserve KD	Foreign currency translation reserve KD	Treasury shares KD	Treasury shares reserve KD	Retained earnings KD	Sub total KD	Non- controlling interests KD	Total KD
Balance as at 1 January 2017 Profit for the period Other comprehensive income for the period	17,942,989	20,154,456	443,293	(6,564,796)	(13,008)	2,761	2,160,660 422,753	34,126,355 422,753 18,470	408,214 7,382	34,534,569 430,135 18,470
Total comprehensive income for the period Change in effective holding in a subsidiary	) i	()	(9 1	18,470	- 16	0.1	422,753	441,223	7,382	448,605
Balance as at 31 March 2017	17,942,989	20,154,456	443,293	(6,546,326)	(13,008)	2,761	2,583,413	34,567,578	415,933	34,983,511
Balance as at 1 January 2016 Profit for the period Other comprehensive loss for the period	17,942,989	20,154,456	252,230	(128,341)	(13,008)	2,761	2,121,397 6,264	40,332,484 6,264 (1,394)	461,524	40,794,008 10,277 (1,394)
Total comprehensive (loss) income for the period Change in effective holding in a subsidiary	. ,	ir ·	· <u>ű</u>	(1,394)	40 1		6,264	4,870	4,013	8,883
Balance as at 31 March 2016	17,942,989	20,154,456	252,230	(129,735)	(13,008)	2,761	2,127,661	40,337,354	465,524	40,802,878

The attached notes 1 to 15 form part of this interim condensed consolidated financial information.

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

For the period ended 31 March 2017

		Three mon	ths ended
	_	31 Ma	arch
		2017	2016
	Notes	KD	KD
OPERATING ACTIVITIES			
Profit for the period before contribution to KFAS, provision for NLST and Zakat	3.5	156 116	16.404
Adjustments for:		456,116	16,404
Depreciation		2.000	4.000
Investment income		2,982	4,338
Employees' end of service benefits		(7,969)	(17,813)
Amortization of leasehold prepayments		6,514	8,519
Share of results of associates		40,581	40,581
		(485,218)	(97,250)
Foreign exchange (gain) loss		(1,497)	16,154
Finance costs		120,977	144,173
Unrealised loss on revaluation of investment properties	6	304,179	304,179
Gain on sale of investment properties	6	-	(4,976)
Changes in operating assets and liabilities:		436,665	414,309
Accounts receivable and other assets			
- · · · · · · · · · · · · · · · · · · ·		2,242,927	(685,477)
Amounts due from related parties		(14,469)	60,730
Accounts payable and other liabilities		(677,944)	(807,288)
Amounts due to related parties		(71)	(548,591)
Cash flows from (used in) operations		1 007 100	(1.566.015)
Employees' end of service benefits paid		1,987,108	(1,566,317)
Employees and of service benefits paid		(21,230)	(65,884)
Net cash flows from (used in) operating activities		1,965,878	(1,632,201)
INVESTING ACTIVITIES			
Purchase of furniture and equipment		(2.000)	(31.464)
Additions in investment properties	6	(2,008)	(31,464)
Proceeds from sale of an investment property	6	(2,070)	**
Net movement in investment deposits		i=	33,151
		(14,506)	-
Dividend received from an associate		-	992,640
Change in effective holding of a subsidiary		337	(13)
Investment income received		7,969	17,813
Net cash flows (used in) from investing activities		(10,278)	524,266
FINANCING ACTIVITIES			
Finance costs paid		/140 0 <del>74</del> \	
Movement in tawarruq and murabaha facilities		(120,977)	(65.51)
1710 volitette til tawarray and murabana racintites		(40,615)	(67,918)
Net cash flows used in financing activities		(161,592)	(67,918)
Net increase (decrease) in cash and bank balances		1,794,008	(687,992)
Foreign currency translation adjustments		(58,311)	(007,552)
Cash and bank balances at beginning of the period		1,178,852	3,417,101
Cash and bank balances at end of the period			
Canal and party parameter at each of the bellon		2,914,549	2,729,109

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)
At 31 March 2017

#### 1 INCORPORATION AND ACTIVITIES

AWJ Holding Company K.S.C.P. (Formerly "Mashaer Holding Company K.S.C.P.") (the "Parent Company") is a Kuwaiti public shareholding company registered and incorporated (commercial registration # 1804962) in the State of Kuwait on 12 June 2000 and is listed on the Kuwait Stock Exchange.

The interim condensed consolidated financial information of the Parent Company and its subsidiaries (collectively the "Group") for the three months period ended 31 March 2017 were authorized for issue in accordance with a resolution of the directors of the Parent Company on 14 May 2017.

The Parent Company is engaged in establishing companies in Kuwait and abroad, lending to subsidiaries and associates and investing excess cash flows in investments managed by specialized financial institutions. All activities of the Group are conducted in accordance with Islamic Sharia'a as approved by Sharia'a Board.

The consolidated financial statements of the Parent Company and its subsidiaries (collectively, the "Group") for the year ended 31 December 2016 were approved by the shareholders of the Parent Company on 2 May 2017.

The registered address of the Parent Company is P.O. Box 23110, Safat 13092, State of Kuwait.

During the year ended 31 December 2016, the name of the Parent Company changed to AWJ Holding Company with the approval of the shareholders of the Parent Company on 18 April 2016. This was approved by the Ministry of commerce on its letter dated 23 May 2016.

The new Companies Law No. 1 of 2016 issued on 24 January 2016 and published in the Official Gazette on 1 February 2016 cancelled the Companies Law No. 25 of 2012 and its amendments. According to article No. 5, the new Law will be effective retrospectively from 26 November 2012. The new Executive Regulations of Law No. 1 of 2016 was issued on 12 July 2016 and was published in the Official Gazette on 17 July 2016 which cancelled the Executive Regulations of Law No. 25 of 2012.

#### 2 BASIS OF PRESENTATION

The interim condensed consolidated financial information of the Group has been prepared in compliance with International Accounting Standard ("IAS") 34: Interim Financial Reporting.

The interim condensed consolidated financial information of the Group does not include all the information and disclosures required in the annual audited consolidated financial statements, and should be read in conjunction with the Group's annual audited consolidated financial statements for the year ended 31 December 2016. In the opinion of management, all adjustments consisting of normal recurring accruals considered necessary for a fair presentation have been included in the interim condensed consolidated financial information. Operating results for the period ended 31 March 2017 are not necessarily indicative of the results that may be expected for the year ending 31 December 2017. For further information, refer to the annual audited consolidated financial statements and notes thereto for the year ended 31 December 2016.

The interim condensed consolidated financial statements are presented in Kuwaiti Dinars (KD), which is the Parent Company's functional and presentation currency.

#### Significant accounting policies

The accounting policies used in the preparation of the interim condensed consolidated financial information are consistent with those used in the preparation of the annual consolidated financial statements of the Group for the year ended 31 December 2016. There are no new accounting standards applicable to the Group for the period ended 31 March 2017. Also, the Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

#### 3 NET REAL ESTATE INCOME

	Three months ended31 March		
	2017 KD	2016 KD	
Rental income Rental and real estate related expenses Amortisation of leasehold prepayments	751,454 (138,376) (40,581)	812,717 (129,780) (40,581)	
Net rental income Gain on sale of investment properties (Note 8) Unrealised loss on revaluation of investment properties (Note 8)	572,497 (304,179)	642,356 4,976 (304,179)	
	268,318	343,153	

#### 4 OTHER INCOME

Other income includes an amount of KD 77,245 (31 March 2016: Nil) that represents the unwinding of the receivable recorded by the Group from a third party (Note 8).

#### 5 BASIC AND DILUTED EARNINGS PER SHARE

Basic and diluted earnings per share amounts are calculated by dividing the profit for the period attributable to shareholders of the Parent Company by the weighted average number of shares outstanding during the period as follows:

	Three months ended  31 March		
	2017	2016	
Profit for the period attributable to shareholders of the Parent Company (KD)	422,753	6,264	
Weighted average number of ordinary shares outstanding during the period (shares) Weighted average number of treasury shares	179,429,890 (53,000)	179,429,890 (53,000)	
Weighted average number of shares outstanding (net of treasury shares)	179,376,890	179,376,890	
Basic and diluted earnings per share attributable to shareholders of the Parent Company	2.36 fils	0.03 fils	

#### 6 INVESTMENT PROPERTIES

		(Audited)	
	31 March	31 December	31 March
	<i>2017</i>	2016	2016
	KD	KD	KD
At the beginning of the period/year	23,411,313	26,129,127	26,129,127
Additions	2,070		y <b>,</b>
Disposals	<u>.</u>	(173,550)	(28,175)
Foreign currency translation adjustment	76,781	(1,617,805)	(==,1.0)
Unrealised loss on the revaluation of investment properties	(304,179)	(926,459)	(304,179)
At the end of the period/year	23,185,985	23,411,313	25,796,773
	========		=====

Investment properties amounting to KD 10,985,070 (31 December 2016: 10,983,000 and 31 March 2016: KD 11,340,000) are pledged as collateral against tawarruq payables (Note 11).

During the three months period ended 31 March 2017, management has reassessed the fair value of an investment property that was carried previously for an amount of KD 6,793,342 as at 31 December 2016 that fall under level 3 hierarchy, using the income capitalization approach. The fair value is determined based on discounted cash flow method, using rental fixed cash flows for 6 years and discount rate of 10.34% (31 December 2016: 10.34% and 31 March 2016: 10.34%). This reassessment resulted in unrealized loss of KD 304,179 recorded in the interim condensed consolidated statement of income.

During the three months period ended 31 March 2016, the Group had sold investment properties with the carrying value of KD 28,176 (31 December 2016: KD 1,511,250) for a gain of KD 4,976 (31 December 2016: KD 13,651).

#### 7 INVESTMENT IN ASSOCIATES

On 22 January 2017, Hajar Tower Real Estate Company K.S.C. (Closed) ('Hajar Tower'), an associate of the Group, received a tax demand notice for SAR 279 million (equivalent to KD 23 million) from the the General Authority of Zakat and Tax ("GAZT"), Kingdom of Saudi Arabia, including the assessment on Hajar Tower for the years 2009 to 2014 and claimed corporate income tax, Zakat, withholding tax and penalties ("tax claim"). Refer to the consolidated financial statements of the Group for the year ended 31 December 2016 for details.

The management believes that the tax claim does not reflect the correct application of tax laws in the Kingdom of Saudi Arabia and the correct nature of the operations of Hajar Tower. Further, the management of Hajar Tower has appointed a tax consultant in the Kingdom of Saudi Arabia to review the tax claim and the tax consultant has issued an opinion to Hajar Tower dated 23 February 2017, stating that the tax liability in relation to the operations of Hajar Tower recognised in the books as of 31 March 2017 is adequate. The management of Hajar Tower has filed an objection letter with GAZT in order to contest the tax claim.

Based on the advice from Hajar Tower's tax consultant, the management of Hajar Tower believes that the tax liability currently recognised in the books amounting to SAR 19 million (equivalent to KD 1.55 million) is adequate as at 31 March 2017. Though, there is a significant uncertainty as to the outcome of the tax claim, the management of the Group and the Hajar tower believe that the provision currently recorded represents the best estimate of the tax liability that may arise from the tax claim.

#### 8 ACCOUNTS RECEIVABLE AND OTHER ASSETS

		(Audited)	
	31 March	31 December	31 March
	2017	2016	2016
	KD	KD	KD
Trade receivables	280,105	2,652,157	908,454
Prepayments	1,111,773	908,354	1,431,854
Other receivables *	2,299,079	2,413,954	3,413,178
	3,690,957	5,974,465	5,753,486
		(Audited)	
	31 March	31 December	31 March
	2017	2016	2016
	KD	KD	KD
Current	2,937,650	4,991,341	5,753,486
Non- current	753,307	983,124	-,,,,,,,,,
	3,690,957	5,974,465	5,753,486

<sup>\*</sup> Other receivables include an amount of KD 2,261,947 (31 December 2016: KD 2,364,702 and 31 March 2016: KD 2,450,000) placed by the Group with a third party for purchase of a property. As per the agreement dated 29 February 2012, the Group would receive fixed rental income of KD 516,000 over a period of 42 months and the principal would be repaid at maturity on 31 August 2015. The terms of the agreement gave third party with an option to repurchase the property by making early repayment at any time during the tenure of the agreement. During the year ended 31 December 2016, the third party has repurchased the property and thereby extended the tenor of the principal (i.e. KD 2,450,000) to be paid over the next two years. The unwinding impact of discounting the balance to fair value is recognised under other income.

#### 9 TREASURY SHARES

	31 March 2017 KD	(Audited) 31 December 2016 KD	31 March 2016 KD
Number of treasury shares Percentage of treasury shares	53,000 0.03%	53,000 0.03%	53,000 0.03%
Cost of treasury shares	13,008	13,008	13,008
Market value of treasury shares	4,982	3,445	5,035
Weighted average market value per treasury share (fils)	94	65	95

The balance in the treasury share reserve amounting to KD 2,761 (31 December 2016: KD 2,761, 31 March 2016: KD 2,761) is not available for distribution. Further, an amount equal to the cost of treasury shares is not available for distribution from the reserves throughout the holding period of these treasury shares.

#### 10 ANNUAL GENERAL ASSEMBLY

The Annual General Meeting (AGM) of the Parent Company's shareholders held on 2 May 2017 approved the consolidated financial statements of the Group for the year ended 31 December 2016 and also approved the Board of Directors' proposal to distribute the cash dividend 7.5% to the shareholders amounting to KD 1,345,327 (2016: KD 1,345,327).

#### 11 TAWARRUQ AND MURABAHA FACILITIES

	(Audited)	
31 March 2017	31 December 2016	31 March 2016
KD	KD	KD
9,045,979	8,786,982	10,158,276
(448,127)	(148,515)	(79,334)
<u>8,597,852</u>	8,638,467	10,078,942
1,882,808	1,876,103	2,883,987
6,715,044	6,762,364	7,194,955
8,597,852 —————	8,638,467	10,078,942
	2017 KD 9,045,979 (448,127) 8,597,852  1,882,808 6,715,044	31 March 2017 2016 KD 8,786,982 (448,127) (148,515) 8,597,852 8,638,467 1,882,808 1,876,103 6,715,044 6,762,364

Certain tawarruq and murabaha facilities aggregating to KD 8,597,852 (31 December 2016: KD 8,638,467 and 31 March 2016: KD 10,078,942) are secured against shares of a subsidiary, an associate and investment properties (Note 6).

#### 12 RELATED PARTY TRANSACTIONS

Related parties represent i.e. associates, major shareholders, directors and key management personnel of the group, and companies of which they are principal owners or over which they are able to exercise significant influence or joint control. Pricing policies and terms of these transactions are approved by the Parent Company's management.

Details of significant related party balances and transaction are as follows:

Balances included in interim condensed consolidated statement of	31 March 2017 KD	(Audited) 31 December 2016 KD	31 March 2016 KD
financial position: Due from related parties - Associates	420,432	405,963	820,436
Due to related parties			
- Associates - Other related parties	323,591 8,100	321,892 9,870	515,103 139,881
	331,691	331,762	654,984
		Three mon	
		2017	2016
Key management compensation: Short term benefits Employees' end of service benefits		<i>KD</i> 48,428 4,000	<i>KD</i> 66,816 2,846
		52,428	69,662
		=======================================	

At 31 March 2017

#### 13 COMMITMENTS AND CONTINGENCIES

The Group has capital expenditure commitments amounting to KD 4,929,833 (31 December 2016: KD 1,265,875 and 31 March 2016: KD 1,883,661). At the reporting date, the Group had contingent liabilities in respect of outstanding letters of guarantee of KD 8,122 (31 December 2016: KD 49,622 and 31 March 2016: KD 191,537).

#### 14 SEGMENTAL INFORMATION

The Group's primary basis for segmental reporting is by business segments which is subject to risks and rewards that are different from those of other segments. The business segments comprises of:

Real estate activities – Investments in real estate properties either by way of purchase, sale, development and renting of residential and commercial properties (including land and land development) in various geographical locations.

Hajj and Umrah services - Ticketing, hotel accommodation, travel and logistic services relating to Hajj and Umrah.

Investment activities - Establishing companies in Kuwait and aboard, lending to subsidiaries and associates and investing excess cash flows in investments managed by specialized financial institutions.

The Board of Directors monitors the operating results of each business segment separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on profit or loss and is measured consistently with profit or loss in the consolidated financial statements. Accordingly, management analyses the segmental information based on their business segments as follows:

	Real estate activities KD	Hajj & Umrah services KD	Investment activities KD	Total KD
31 March 2017				
Segment revenue Segment expenses	834,275 (607,318)	4,948 (3,896)	488,080 (285,954)	1,327,303 (897,168)
Segment results	226,957	1,052	202,126	430,135
Segment assets	27,610,628	433,046	18,819,691	46,863,365
Segment liabilities	2,542,514	240,221	9,097,119	11,879,854
	Real estate activities KD	Hajj & Umrah services KD	Investment activities KD	Total KD
31 March 2016 Segment revenue	010 313	251 574	110 (0)	
Segment expenses	818,213 (554,495)	351,574 (378,462)	112,621 (339,174)	1,282,408 (1,272,131)
Segment results	263,718	(26,888)	(226,553)	10,277
Segment assets	31,571,963	605,077	22,202,110	54,379,150
Segment liabilities	3,242,332	263,106	10,070,834	13,576,272

During the year ended 31 December 2016, the Shareholders of Hajj & Umrah Services Consortium – Mashaer K.S.C. (Closed), a subsidiary, have decided to temporarily suspend the business operations, until the market condition of Hajj & Umrah Services become favourable.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED) At 31 March 2017

#### 15 FAIR VALUE MEASUREMENT

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in orderly transactions between market participants at the measurement date.

The Group uses the following hierarchy for determining and disclosing the fair values of financial instruments:

- Level 1: quoted prices in active market for the same instrument:
- Level 2: quoted prices in active market for similar instruments or other valuation techniques for which all significant inputs are based on observable market data; and
- Level 3: valuation techniques for which any significant input is not based on observable market data.

#### Financial instruments:

Financial instruments comprise financial assets and financial liabilities

For financial instruments where there is no active market, the Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

The methodologies and assumptions used to determine fair values of assets is described in fair value section of Significant Accounting Policies in the consolidated financial statements for the year ended 31 December 2016.

The Group's available for sale investments are carried at cost less impairment.

For other financial assets and financial liabilities carried at amortized cost, the carrying value is not significantly different from their fair values as most of these assets and liabilities are of short term maturity or re-priced immediately based on market movement in profit rates.

#### Non-financial instruments:

#### Description of significant unobservable inputs to valuation of non-financial assets:

Investment properties (excluding the investment property under development) are fair valued and are classified under level 2 and level 3 fair value hierarchies as given below:

	Fair value measurement using		
	Significant observable inputs (Level 2) KD	Significant unobservable inputs (Level 3) KD	Total KD
31 March 2017 Investment properties	16,696,822	6,489,163	23,185,985
31 December 2016 Investment properties	16,617,971	6,793,342	23,411,313
31 March 2016 Investment properties	18,090,892	7,705,881	25,796,773

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED) At 31 March 2017

#### 15 FAIR VALUE MEASUREMENT (continued)

The following table shows a reconciliation of the opening and closing amount of level 3 of non-financial assets which are recorded at fair value:

	Balance at the beginning of the period/year KD	Loss recorded in the interim condensed consolidated statement of income KD	Balance at the closing of the period/year KD
31 March 2017			
Investment properties			
	6,793,342	(304,179)	6,489,163
31 December 2016	, ,	(,)	0,105,105
Investment properties	8,010,060	(1,216,718)	6,793,342
		,	,,
31 March 2016 Investment properties	8,010,060	(304,179)	7,705,881

#### Level 2 hierarchy

The fair value of investment properties under the Level 2 hierarchy were determined using the market comparable approach, conducted by valuators considering recent transaction prices of the property and similar properties. Market price per square meter and annual income are the significant observable market inputs to the valuation.

#### Level 3 hierarchy

The fair value of the investment property under the Level 3 hierarchy was determined using the income approach. The fair value is determined based on discounted cash flow method, using rental fixed cash flows for 6 years and discount rate of 10.34%.

Significant increases (decreases) in estimated rental value and rent growth per annum in isolation would result in a significantly higher (lower) fair value of the properties. Significant increases (decreases) in discount rate (and exit yield) in isolation would result in a significantly lower (higher) fair value.